

## Regular Member Benefits

### Members of the Canadian Meat Council:

- receive timely updates on regulatory amendments, inspection issues, and technical matters;
- participate in the development of Council / industry positions on issues relevant to federally inspected meat processors;
- meet with Government agencies such as the Canadian Food Inspection Agency and Health Canada, thereby communicating industry positions and influencing regulations;
- work cooperatively with other members to resolve common issues; and
- have access to the knowledgeable Council staff, who are able to assist companies with individual regulatory issues.

### Regular Members have full membership privileges, including:

- participation on Board mandated Committees such as Beef, Pork, and Technical;
- voting rights on all issues forwarded to members, and at the Annual Business Meeting;
- eligibility for election to the Board of Directors and Executive Committee;
- registration for conferences and symposia at a reduced member rate;
- entitlement to the member rate at American Meat Institute educational events;
- automatic membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International; and
- invitations to Council social events: Sheep's Head Fishing Derby, Western Golf and Canadian Meat Invitational Golf Tournament.

### Correspondence to members comprises of:

- bi-monthly Member Bulletin and Technical Update;
- information letters, industry news and developments; and
- access to the members' only section of the Council website.

**The contribution of Canadian Meat Council members serves to influence and shape the future of the meat sector.**

**Become a member—ensure that your company's voice is heard!**

**Visit our website: [www.cmc-cvc.com](http://www.cmc-cvc.com)**

## Canadian Meat Council Regular Members

Agromex Inc.  
Aliments ASTA Inc.  
Aliments O'Sole Mio Inc. (Les)  
Aliments Trans Gras Inc. (Les)  
Atlantic Beef Products Inc.  
Atrahan Transformation Inc.  
Beechgrove Country Foods Inc.  
Bouvry Exports Calgary Ltd.  
Cambridge Meat Packers  
Canada First Brands  
Cargill Meat Solutions  
Conestoga Meat Packers Ltd.  
Corsetti Meat Packers Ltd.  
Country Prime Meats  
Delft Blue Inc. / Ecolait Ltee  
Donald's Fine Foods  
Emballages C&C Packing Inc.  
European Quality Meats & Sausages  
Freybe Gourmet Foods  
Groupe CNP  
Jadee Meat Products Ltd.  
Lesters Foods Limited  
Levinoff-Colbex S.E.C.  
Lucyporc / Transformation BLF  
Maple Leaf Meats  
Metro Richelieu Inc.  
Montpak International Inc.  
New Zealand and Australian  
Lamb Company Ltd.  
Olymel S.E.C.  
Or-Fil Meats International Inc.  
Piller Sausages & Delicatessens Ltd.  
Premier Meats Inc.  
Produits Alimentaires Viau Inc.  
Quality Meat Packers Ltd.  
Ryding-Regency Meat Packers  
Santa Maria Foods ULC  
Springer's Meats Inc.  
Springhill Farms  
St. Helen's Meat Packers Ltd.  
Sun Valley Foods Inc.  
Trochu Meat Processors / Sunterra Farms  
Vantage Foods Inc.  
Viandes du Breton Inc. (Les)  
Viandes Seficlo Inc.  
Viandes Sherrington Meats Inc.  
Vienna Meat Products Limited  
White Veal Meat Packers Ltd./  
Les Viandes de Valleyfield Inc.  
XL Foods Inc.  
Zadi Foods Ltd.

Updated March 2011

## Canadian Meat Council Associate Members

3M Canada Company  
AgriDigit Inc.  
A.N. Deringer Inc.  
B.W. Cooney & Associates Ltd.  
Bassett Walker International Inc.  
bioMérieux Canada Inc.  
Bravo Products and Exports Inc.  
Brecon Foods Inc.  
BSA Inc.  
Cam-Scott Transport Ltd.  
Canada Beef Export Federation  
Canada Compound Corporation  
Canadian American Boxed Meat Corp.  
Canworld Foods Ltd.  
Chisholm Ltd., Ronald A.  
Cryovac - Sealed Air Corp.  
Curwood Inc.  
Design Label Systems  
Dimex Trading Inc.  
Dupont Qualicon  
Eastern Meat Solutions  
Ecolab Co. (Food & Beverage Division)  
Elanco Animal Health  
Epsilon Chemicals Ltd.  
Export Packers Company Ltd.  
First Spice Mixing Co.  
Frigo Royal  
Galactic  
Gaspor Fermes St-Canut Farms  
Global Food Horizons Inc.  
Golden Interbridge Trading Inc.  
Gridpath Solutions Inc.  
Griffith Laboratories Limited  
Groupe Alimonco Inc.  
Handtmann Canada Ltd.  
HAP Foods Canada Ltd.  
Heat Sealing Packaging  
Hermann Laue Spice Co. Inc.  
P.J. Impex Inc.  
Janada Trading Ltd.  
Jarvis Industries Canada Ltd.  
JohnsonDiversey  
Kerry Ingredients & Flavours  
Kristom Canada  
L.N. Reynolds Co. Ltd.  
Malabar Super Spice Co. Ltd.  
Marcus Food Co.  
Marel Food Systems  
Maxxam Analytics  
McCormick Canada Inc.  
Meat & Commerce  
Melrose International Trading Ltd.  
Montour Ltée.  
Multivac Canada Inc.  
National Starch ULC  
Newly Weds Foods Corp.  
Nitta Casings (Canada) Ltd.  
Norampac Inc.  
Ontario Independent Meat Processors-  
Association (OIMP)  
P.A.R. Marketing  
Packall Packaging Inc.  
Packpro Systems Inc.  
Pemberton & Associates Inc.  
Pfizer Animal Health  
Purac America Inc.  
Quality Processors  
Red Arrow Products LLC  
Reiser (Canada) Limited  
Rothsay Recycling  
Sanimax  
Seapass Trading Inc.  
Silliker Canada Co.  
Smurfit-MBI  
STC food inc  
Terfloth & Cie. (Canada) Inc.  
Tri-Meats Inc.  
Viscofan Canada Inc.  
Viskase Canada Inc.  
VLM Food Trading International Inc.  
West Coast Reduction Ltd.  
Wilkinson Foods International Ltd.  
Winpak Ltd.  
World Pac International Canada Inc.

Updated March 2011

## Associate Member Benefits

### Associate Member firms have the opportunity to:

- make key sales contacts with the meat industry;
- obtain up-to-date technical and regulatory knowledge;
- contribute to the development of industry positions;
- build contacts with various government departments and agencies;
- contact Council staff to assist with regulatory issues; and
- enhance your business reputation at home and abroad.

### Associate Member privileges include:

- participation on Board mandated Committees such as Technical and Social Events;
- eligibility for election to the Board of Directors;
- representation at the Annual Business Meeting (non-voting);
- registration for conferences and symposia at a reduced member rate;
- entitlement to the member rate at American Meat Institute educational events;
- automatic membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International; and
- invitations to Council social events: Sheep's Head Fishing Derby, Western Golf and Canadian Meat Invitational Golf Tournament.

### Correspondence to members comprises of:

- bi-monthly Member Bulletin and Technical Update;
- information letters, industry news and developments; and
- access to the members' only section of the Council website.

Associate Members benefit from networking and interacting with  
Regular Members.

Attendance at social events, conference and symposia allow  
Associate Members to connect with members and acquire  
knowledge on industry issues.

A direct link of the associate companies' corporate page through  
the Council's web page offers further exposure.

Canadian Meat Council  
1545 Carling Avenue, Suite 407  
Ottawa, Ontario, Canada K1Z 8P9

Tel: (613) 729-3911

Fax: (613) 729-4997

E-mail: [info@cmc-cvc.com](mailto:info@cmc-cvc.com)

Web: [www.cmc-cvc.com](http://www.cmc-cvc.com)



## Membership Rate Card 2011

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The membership of the Canadian Meat Council falls into two distinct categories.

### A. Regular Member

Meat packers and processors operating plants registered under the Canada Meat Inspection Act and Regulations or an equivalent federal legislation of a foreign government recognized by Canada.

The annual membership fee is based on a formula involving the number of all employees in a company, including production, administration, sales, etc.

Annual fees are \$34 per employee. The minimum is \$3,570 if there are fewer than 106 employees. The maximum annual fee is \$94,000.

Regular member fees are invoiced quarterly around the start of each quarter.

### B. Associate Member

A firm supplying goods and services to the regular members such as ingredients, casings, packaging, equipment, trading services, sanitation supplies, consultants and financial institutions.

The associate member annual fee is \$3,570 per firm, invoiced quarterly around the start of each quarter.

**Please note that all membership fees are in Canadian currency.**



Preferred language for correspondence:

English  French

Both English and French

## REGULAR MEMBERSHIP APPLICATION

1. Company Name: \_\_\_\_\_

2. Doing Business As (if other than company name): \_\_\_\_\_

3. Company President: \_\_\_\_\_ 4. Founding Year: \_\_\_\_\_

5. Corporate Headquarters Address:

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

6. Main Contact to receive CMC mailings and membership fee invoices:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

7. List establishments engaged in livestock slaughter and/or meat processing as major activity, including owned subsidiaries.

ESTABLISHMENT NUMBER(S)	LOCATION	TOTAL NUMBER OF EMPLOYEES	PLANT PRODUCTION EMPLOYEES (incl. contract employees)	NUMBER OF MEAT INSPECTORS

8. Details of Operations:

a. Livestock slaughter  Cattle  Calves  Hogs  Sheep & Lamb  Poultry  Other

b. Full range of slaughter & processing  Boxed Beef  Pork Cut  Other

c. Processing meat only (curing/smoking/sausage kitchen, etc.)

d. Other (Please specify): \_\_\_\_\_

9. Canadian Meat Council members are eligible for membership with **Canada Pork International**.

Would you also like to make an application for Canada Pork International?  Yes  No

If yes, in which category?  Fresh, Chilled and Frozen Pork Packers  Pork Processors

**Please return form, along with \$1000 CDN deposit cheque, to:**

Canadian Meat Council  
1545 Carling Avenue, Suite 407, Ottawa ON K1Z 8P9  
T: 613-729-3911; F: 613-729-4997; E: [info@cmc-cvc.com](mailto:info@cmc-cvc.com)

**OR you may provide credit card information below:**

Name: \_\_\_\_\_

CC #: \_\_\_\_\_ Exp: \_\_\_\_\_

Signature: \_\_\_\_\_

*The cheque is required in order for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues; the cheque will be returned should the application be rejected.*

*The undersigned, as an authorized representative of a firm operating an establishment under the Canadian Meat Inspection Act, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.*

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



Preferred language for correspondence:

English  French

Both English and French

## ASSOCIATE MEMBERSHIP APPLICATION

1. Company Name: \_\_\_\_\_

2. Doing Business As (if other than company name): \_\_\_\_\_

3. Company President: \_\_\_\_\_ 4. Founding Year: \_\_\_\_\_

5. Corporate Headquarters Address: Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Website: \_\_\_\_\_

6. Main Contact to receive the Canadian Meat Council mailings and membership fee invoices:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

7. Indicate the category under which you (person/partnership/co-operative/corporate firm) are applying:

**Associate/meat member:** does not qualify for regular membership but operates establishments registered under the Meat Inspection Act of Canada wherein meat is prepared and/or processed for human consumption, the operation of said establishments being secondary to significant business interests such as the production of meat animals, the sale of meat and/or meat products through affiliated retail stores and/or food service establishments.

**Associate/rendering member:** operates one or more approved rendering plants under the Meat Inspection Act of Canada.

**Associate/foreign member:** operates one or more establishments under the authority of meat inspection legislation of a foreign government which is equivalent to the Meat Inspection Act of Canada, but who does not operate an establishment in Canada.

**Associate/supplier member:** provides goods and/or services to the meat processing industry.

8. Details of Operations:

Equipment  Ingredients  Packaging  Processing  Research&Development  Sanitation

ServiceProvider  Storage  Trading  Rendering  Other (*specify*): \_\_\_\_\_

9. Briefly describe goods and/or services provided. The company description listed below is to be published on the Canadian Meat Council website ([www.cmc-cvc.com](http://www.cmc-cvc.com)). \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

10. List four Canadian meat processors with whom you presently do business:

\_\_\_\_\_

\_\_\_\_\_

11. Associate Members of the Canadian Meat Council who are involved in trade are also eligible for membership with **Canada Pork International**.

Would you also like to make an application for Canada Pork International?  Yes  No

**Please return form, along with \$1000 CDN deposit cheque, to:**

Canadian Meat Council

1545 Carling Avenue, Suite 407, Ottawa ON K1Z 8P9

T: 613-729-3911; F: 613-729-4997; E: [info@cmc-cvc.com](mailto:info@cmc-cvc.com)

**OR you may provide credit card information below:**

Name: \_\_\_\_\_

CC #: \_\_\_\_\_ Exp: \_\_\_\_\_

Signature: \_\_\_\_\_

*The cheque is required in order for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues; the cheque will be returned should the application be rejected.*

*The undersigned, as an authorized representative of a firm supplying goods and services to the Canadian meat processing industry, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.*

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



CANADA PORK INTERNATIONAL  
CANADA PORC INTERNATIONAL

## Who we are...

Established in 1991, Canada Pork International is the export promotion agency of the Canadian pork industry. It is a joint initiative of the Canadian Meat Council, representing the pork packers and trading companies, and of the Canadian Pork Council, which is the national hog producer organization. The Canadian pork industry is committed to customer satisfaction and a desire to diversify and expand export markets through Canada Pork International which has been specifically established to:

- provide foreign customers with information on Canadian pork products and on the Canadian pork industry;
- work with the Canadian Government and our trading partners to resolve specific foreign market access issues impacting on Canadian pork exports;
- develop, coordinate and implement the generic international promotional efforts of the Canadian pork industry; and
- keep the Canadian industry apprised of changes taking place in export markets.

Accordingly, the activities of Canada Pork International are primarily focused on organizing promotional activities in our priority markets, developing promotional material, investigating and reporting on export market opportunities and finally, but not least, on informing our foreign customers on the availability of Canadian pork products and on potential suppliers.

## The benefits of membership...

- \* Attend Canada Pork International activities abroad and benefit from financial assistance to participate in fairs and seminars.
- \* Financial assistance for travel (incoming and outgoing missions).
- \* Be listed in the Canada Pork Directory which is used as the official directory for Canadian pork exporters.
- \* Receive the monthly newsletter.
- \* Receive monthly pork export statistics in addition to the provincial export statistics every six months.
- \* Receive trade leads.
- \* Promotional materials, such as the Canadian Pork Buyer and the Pork Export Cut Chart, available to you in several languages.

## Fresh, Chilled and Frozen Pork Packers

Agromex Inc.  
Aliments ASTA Inc.  
Atrahan Transformation Inc.  
Conestoga Meat Packers Ltd.  
Donald's Fine Foods  
Gaspior—Fermes St-Canut Farms  
Lucyporc/Transformation BLF  
Maple Leaf Pork  
Olymel  
Quality Meat Packers Ltd.  
Springhill Farms  
Trochu Meat Processors/Sunterra Farms  
Viandes du Breton Inc. (Les)

## Pork Processors

Les Aliments Trans Gras Inc.  
Cambridge Meat Packers  
Emballages C&C Packing Inc.  
Groupe CNP  
Midtown Meats Ltd.  
Or-Fil Meats International Inc.  
Premier Meat Packers  
Viandes Seficlo Inc.  
Viandes Sherrington Inc.

## Trading Companies

B. Terfloth & Cie. (Canada) Inc.  
Bassett Walker International Inc.  
Bravo Products and Exports Inc.  
Brecon Foods Inc.  
Canadian American Boxed Meat Corp.  
Canworld Foods Ltd.  
Chisholm Ltd., Ronald A.  
Dimex Trading Inc.  
Export Packers Company Ltd.  
Global Food Horizons Inc.  
Golden Interbridge Trading Inc.  
Groupe Alimonco Inc.  
HAP Foods Canada Ltd.  
Janada Trading Ltd.  
Kristom Canada  
Marcus Food Co.  
Melrose International Trading Ltd.  
P.A.R. Marketing  
P.J. Impex Inc.  
Seapass Trading Inc.  
STC food inc  
Tri-Meats Inc.  
VLM Food Trading International Inc.  
Wilkinson Foods International Ltd.

Updated January 2011

Visit our website: <http://www.canadapork.com>



## Canada Pork International Rate Card 2011

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*Please note that only Canadian Meat Council members are eligible for membership with Canada Pork International in categories A, B and C.*

Canada Pork International membership is separated into four distinct categories.

### **A. Fresh, Chilled and Frozen Pork Packers**

Pork meat packers operating plants registered under the Canada Meat Inspection Act and Regulations and members of the Canadian Meat Council.

The annual membership fee is based on the number of pigs slaughtered per year. The formula used in 2010 was 1.4 cents per hog slaughtered up to a maximum of \$52,000. The minimum annual fee is \$1,000.

### **B. Pork Processors**

Pork meat processors operating plants registered under the Canada Meat Inspection Act and Regulations and members of the Canadian Meat Council.

Annual fee is \$6,000.

### **C. Trading Companies**

Pork meat trading companies that are members of the Canadian Meat Council.

Annual fee is \$6,000.

***Companies eligible for membership in categories A, B and C are invoiced annually in April by the Canadian Meat Council. All cheques should be payable to the Canadian Meat Council.***

### **D. Allied and Associate Members**

Canadian hog marketing agencies, allied government and allied associate members are invoiced directly by Canada Pork International as the members of this category are not required to also hold membership with the Canadian Meat Council.